applying for - Staff Softw

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Statt

The Sales Systems team is looking for a detail and process oriented Staff Program Manager to work closely with business owners to deliver on key infrastructure projects for the Global Sales Organization. This person will work closely with cross-functional business partners and development teams to deliver solutions at the enterprise level. He or she will drive cross-functional teams through key decisions on systems integration and other complex, enterprise architecture solutions. The ideal candidate has demonstrated success in a program manager role with a proven ability to influence designs with a consulting style. This position will require a blend of thought leadership as well as alignment with the vision and direction of executives and partners.

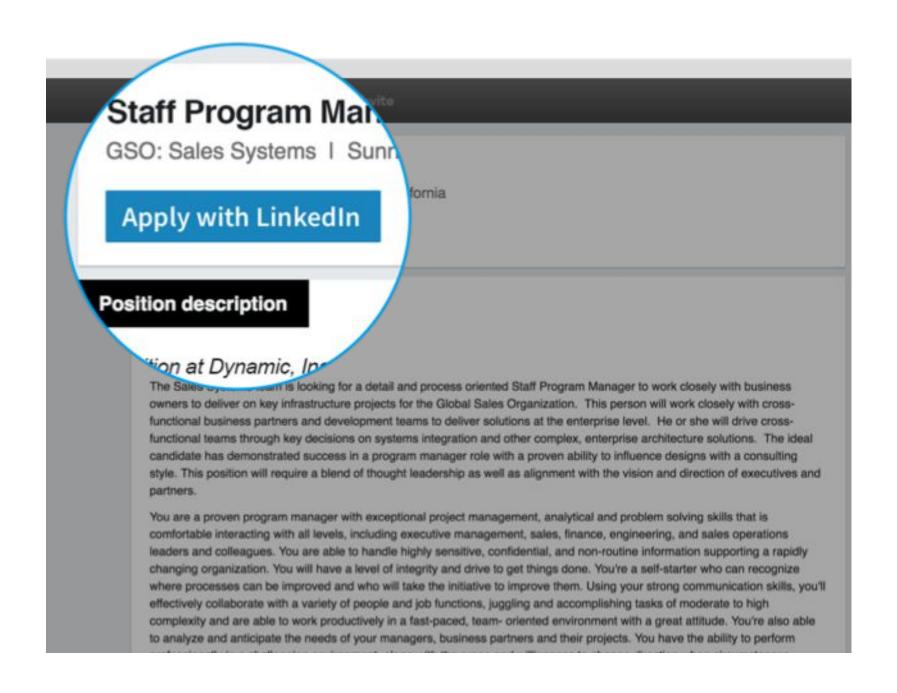
You are a proven program manager with exceptional project management, analytical and problem solving skills that is comfortable interacting with all levels, including executive management, sales, finance, engineering, and sales operations leaders and colleagues. You are able to handle highly sensitive, confidential, and non-routine information supporting a rapidly changing organization. You will have a level of integrity and drive to get things done. You're a self-starter who can recognize where processes can be improved and who will take the initiative to improve them. Using your strong communication skills, you'll effectively collaborate with a variety of people and job functions, juggling and accomplishing tasks of moderate to high complexity and are able to work productively in a fast-paced, team- oriented environment with a great attitude. You're also able to analyze and anticipate the needs of your managers, business partners and their projects. You have the ability to perform

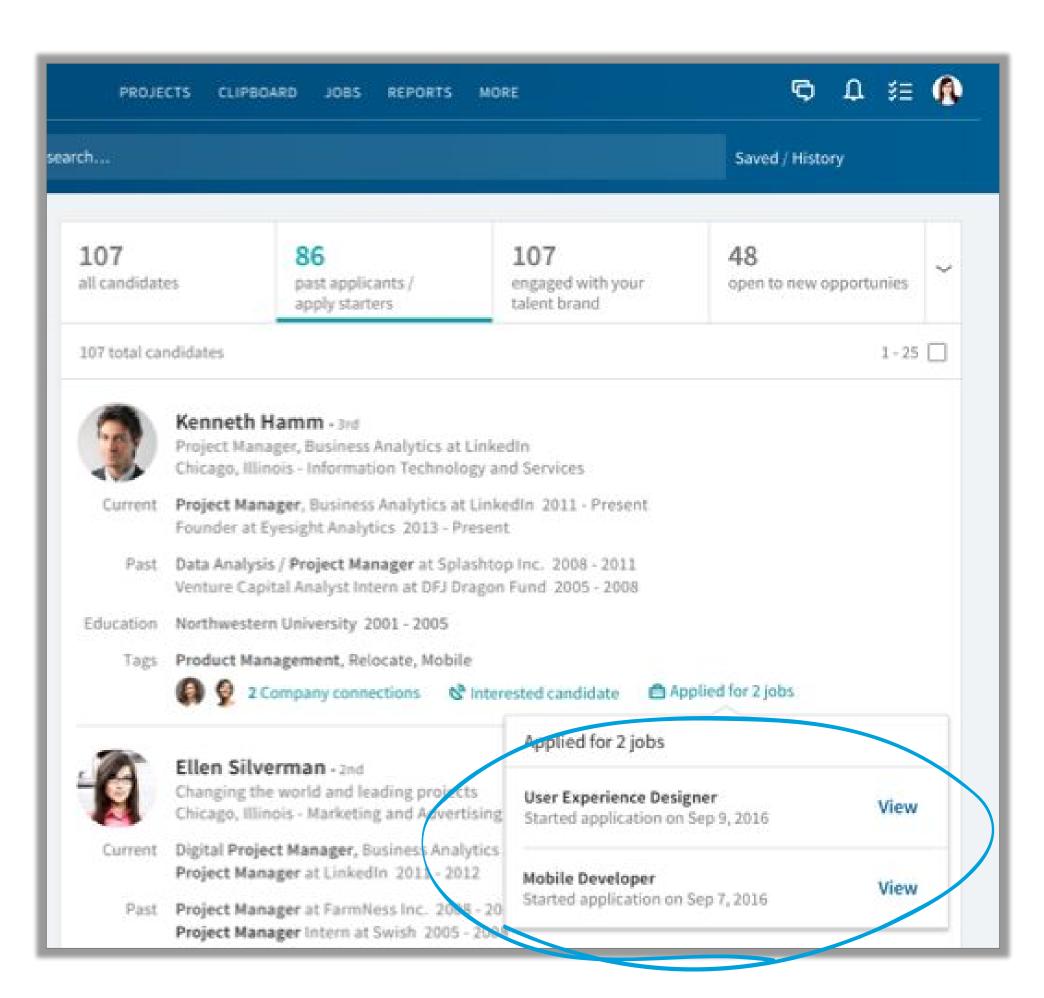
Apply with LinkedIn

A plugin for your careers website that enables candidates to apply using their LI profile information, driving conversion and visibility way up!

Apply with LinkedIn gives you visibility into Apply Starters from more sources

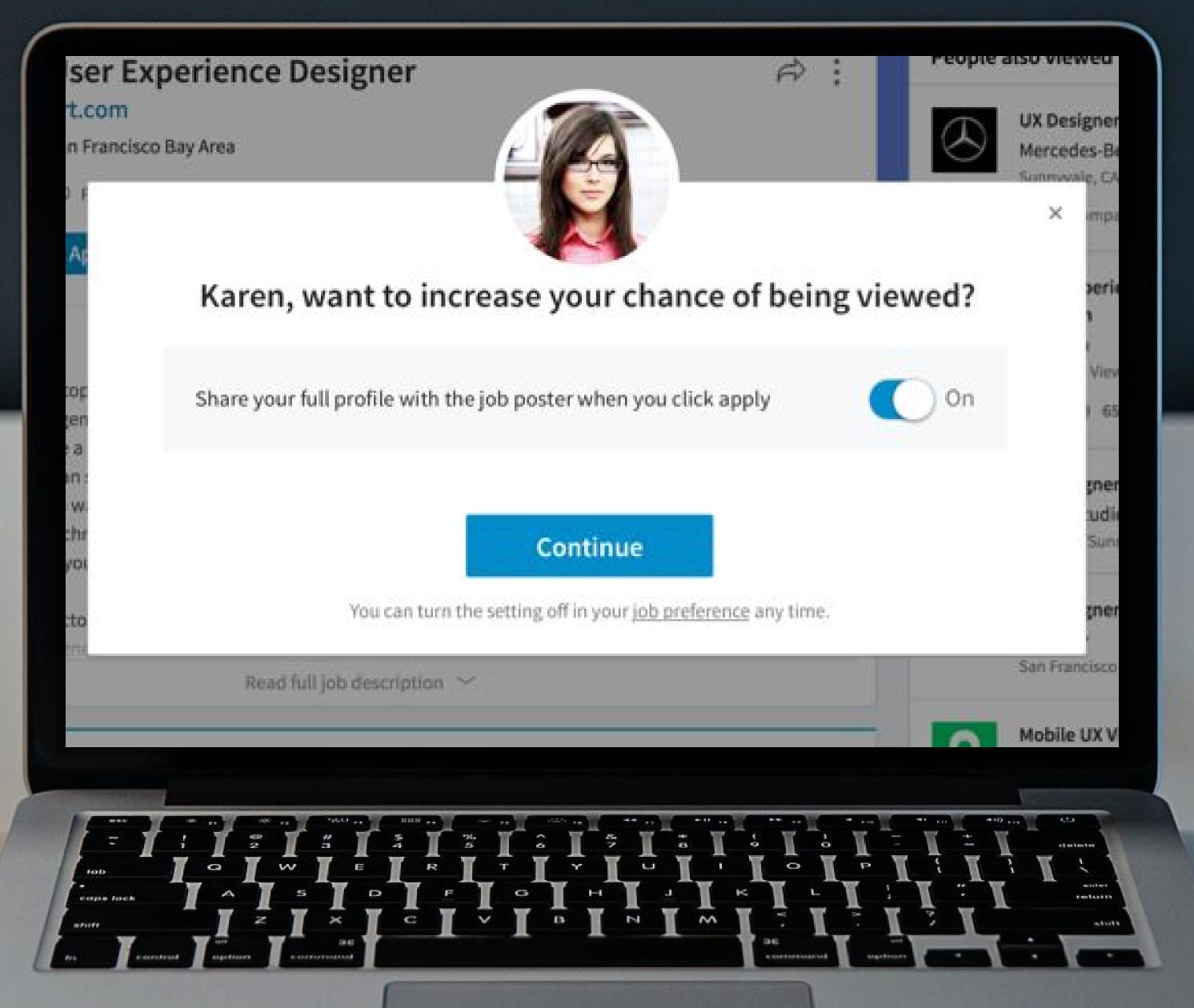
When candidates click "Apply With LinkedIn," their data is stored in the ATS and in LinkedIn Recruiter





- Capture more of the talent that visits your company career site
 - Applicants
 can be
 viewed as
 Apply
 Starters in
 Recruiter and
 are twice as
 likely to
 respond to
 your inMail.





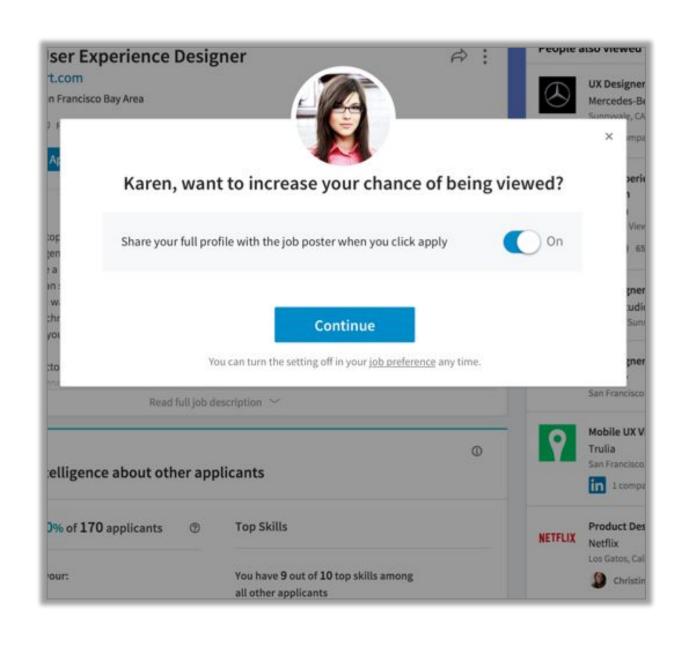
Apply Starters

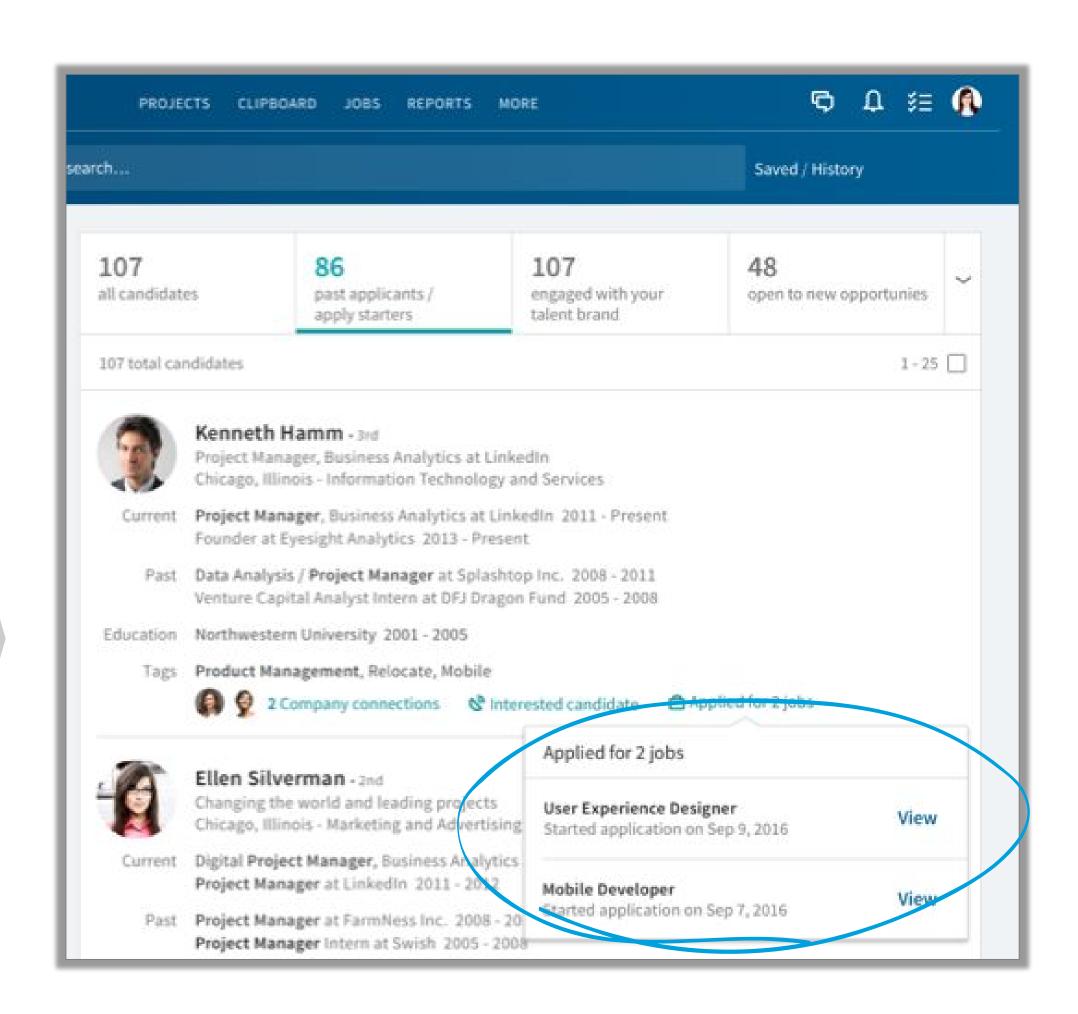
Identify talent that started (but didn't finish) the apply process.

They are 2x more likely to respond to an inMail than the average candidate!

Apply Starters surfaces more than 2x as many candidates who have engaged with your jobs

Candidates share their profile when they apply





Recruiters can see them when sourcing

